cisco

Cisco Support Community Webcast Series

Lessons Learned Deploying an All-Wireless Office



George Stefanick

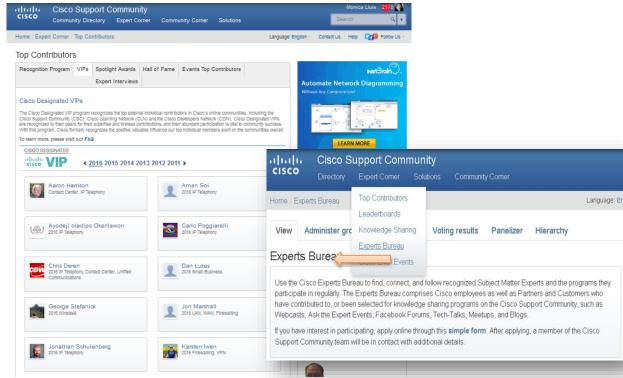
Wireless Architect & Cisco Designated VIP Alumni

February 2017

Become an Event Top Contributor

Participate in Live Interactive Technical Events and much more http://bit.ly/1jll93B







https://supportforums.cisco.com/expert-corner/top-contributors

Rate Content



Encourage and acknowledge people who generously share their time and expertise

Now your ratings on documents, videos, and blogs count give points to the authors!!!

So, when you contribute and receive ratings you now get the points in your profile.

Help us to recognize the quality content in the community and make your searches easier. Rate content in the community.

https://supportforums.cisco.com/blog/154746

Cisco Support Community Wireless Architect

George Stefanick Cisco Designated VIP Alumni





Question Managers

Carlos Alcantara

Wireless Consulting Systems Engineer

Edgar Monroy Cisco TAC, CCNP & CCNA



Carlos Alcantara



Edgar Monroy

Ask the Expert Event following the Webcast

Now through February 24th

https://supportforums.cisco.com/event/13223791/ ask-expert-lessons-learned-deploying-allwireless-office



Join the discussion for these Ask The Expert Events: Link





If you would like a copy of the presentation slides, click the PDF file link in the chat box on the right or go to:

https://supportforums.cisco.com/document/13220361/webcast-slides-lessons-learned-deploying-all-wireless-office





Submit Your Questions Now!

Use the Q & A panel to submit your questions and the panel of experts will respond.

Please take a moment to complete the survey at the end of the webcast

cisco

Cisco Support Community Webcast Series

Lessons Learned Deploying an All-Wireless Office



George Stefanick

Wireless Architect & Cisco Designated VIP Alumni

February 2017



Guest Speaker:

George Stefanick

Wireless Architect for Houston Methodist Hospital George M. Stefanick Jr.

Wireless Architect, Houston Methodist Hospital

Vendor and vendor neutral certifications

Blog: Aruba AirHeads, My80211, Cisco Support Forums

Twitter: @wirelesssguru @my80211

Trainer: WiFiTraining.com

Cisco VIP 2012-2014, 2016 - Aruba MVP 2014-2016





\\ WiFi Training











- WiFi Training™ is a provider of IT Training, Development, and Mentored Consulting services focused on Wireless (WiFi), Security, Cyber Security and related technologies.
- Highly Specialized in Wireless and Security training from Cisco Systems

Learn more @ https://WiFiTraining.com or 844-99-802.11



















- (11) Wireless Distributions
 - (14) WISM2
 - o (4) 5508
 - o (2) 8540
- (2) 5508 Office Extends
- (2) 5520 / Guest Anchor Controllers
- 6,864 Access Points (802.11 a/g/n and 802.11ac)
- 25k Concurrent Wireless Clients / 50k daily connections

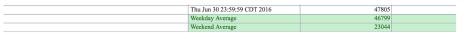
- · (2k Cisco 7925 / 400 Vocera Badges 20%)
- Cisco Office Extends
- Cisco Prime Infrastructure
- Cisco ISE
- Cisco MSE
- Location Grade Design

- Cardiac Imaging
- Electronic Medical Record (EMR)
- Mobile Ultrasound
- Mobile Picture Archiving and Communications systems (PACS)
- RTLS
- Mobile Robots
- Infusion Pumps
- Cows (Computer on Wheels)
- Cisco 7925 Handsets
- Vocera Badges
- Mobile Cisco TelePresence VX Clinical Assistant

- Roche Diagnostics ACCU-CHECK
- Mobile EKG Carts
- Mobile Med Dispensing Carts
- WorkGroup Bridges (WGB)
- Mobile Deaf Response Devices
- Laptops
- Tablets
- Smartphones
- Crestron
- Point to Point Links
- Wireless Door Locks











Polling Question 1

Have you considered deploying an all wireless office?

A. Yes

B. No

.



What does a Wi-Fi guy look like?







Goal

Take away 2 things you didn't know before and this session was a success!



What does Wi-Fi stand for?



"Wi-Fi doesn't stand for anything. It is not an acronym. There is no meaning."

- Phil Belanger, a founding member of the Wi-Fi Alliance



The last 5 years Wi-Fi engineers roles have changed BYOD, IoT, ISE, CLEARPASS, WAYFINDING and more



"Users are quick to blame your Wi-Fi network if a crappy application or devices doesn't operate to their expectations."



"The connection between the Wi-Fi client and the Wi-Fi access point is only a small part of the overall network communication, but in terms of Wi-Fi reliability it is the most important."



Designing prerequisites for effective Wi-Fi network designs

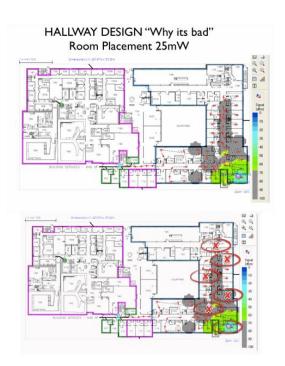
Defining requirements
User requirements
Device requirements
Application requirements
Data, voice, location
High density requirements
Ultra high density requirements
2.4 GHz / 5 GHz requirements
Future growth requirements



- Wi-Fi will get blamed for device and application short falls
- Wi-Fi is half duplex medium
- Anyone can deliver a green map for coverage
- Our own access points cause the most interference on todays wireless networks CCI/CCC
- 1st, 2nd, 3rd AP coverage
- Roaming 802.11
- Roaming 802.1X
- 2.4 / 5 GHz WLANS
- Mitigating neighboring access points

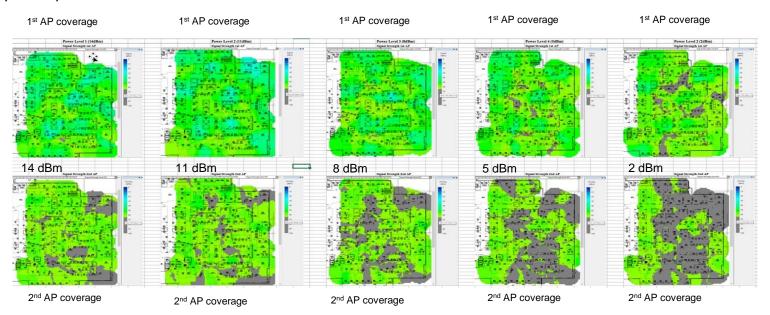






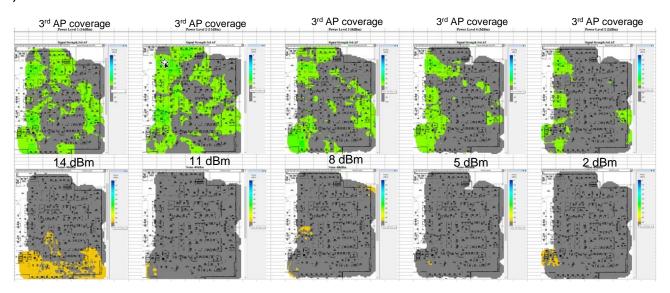


1st, 2nd, 3rd



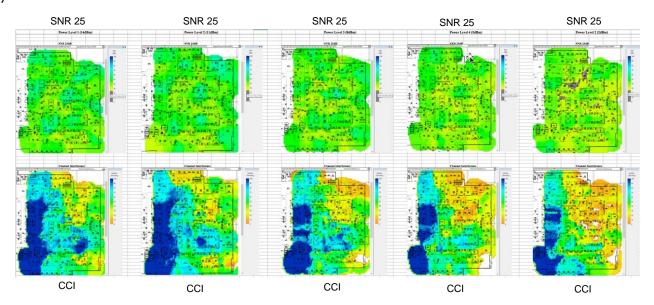


1st, 2nd, 3rd



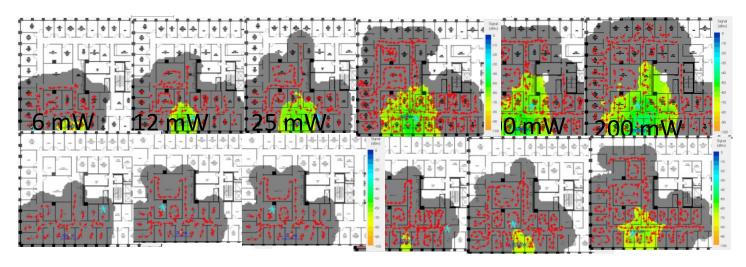


1st, 2nd, 3rd





Floor to Floor Coverage Bleed -65 RSSI



2 Floors Above



Polling Question 2

Do you standardize on wireless NICs for your production devices?

A. Yes.

B. B. No.



Approach on AWO

EPIC Implementation
Lessons Learned to Deploy in the Greater Enterprise
Director Level Directive
Enhance Troubleshooting Skills
Build Bridges with Vendors
Deploying New Tools
Voice and data network supported
* Printers and conference phones have cables

"There are no cables for backup"



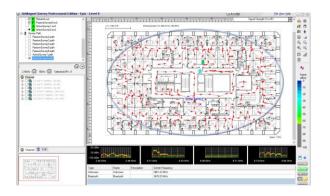
AWO DETAILS

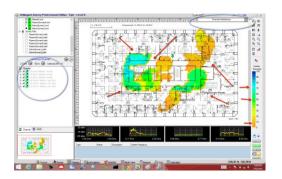
3700i
Local
Sniffer
Monitor Mode
40 MH bonding
6205n / 7260ac / 7265ac NICs
Production SSID on 5 GHz
Guest SSID on 2.4 GHz

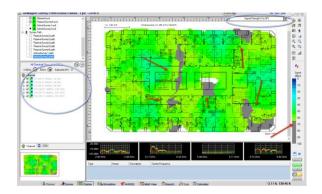
6 story building (Chase)
Floor 5 / 6
Surround by towers
40 access points
(2) 5508
Anchored guest to main enterprise
DMZ
50 cables pulled

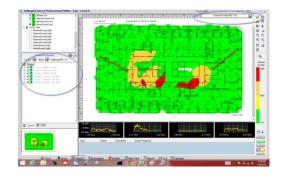


AWO DETAILS











Challenges

User Perception

Management Buy In

Staying in front of issues

Being visible to users (WiFi takes the engineer out of the cube)

Take all concerns seriously

Speak to issues in a way users understand Copy users on back and forth emails at times (not all the time; shows progress)

Ask for feedback; ok to call my baby ugly

Keep management in the loop; no surprises

Cisco 7925 Cradle / Bluetooth issue Intel (6205 / 7260) issues Distinguishing WiFi issues from application issues Setting User Expectations Device Testing Driver Testing



Management buy in and support

Management buy in is critical – Its easy to give up and pull a cable when people complain. And they will and they do and they will go to the top.

Initial user apprehension was high.

Communication is key to success. Voice your issues, bugs and concerns.



Staff Education

Critical to have staff that are dedicated to the initial AWO How to capture and read 802.11 frames
Solid foundation deploying an RF network
Ability to communicate to end users

"WiFi takes the IT professional out of the cube"



Access Point Placement

Creative approach to access point placement to limit CCC/CCI Initial deployment included typical ceiling mounted access points

- Client count was high on some access points
 Limit CCC by limiting TX power and placing access points under desks
 Disable respected 2.4 GHz radios
- * Disable lower data rates 12m,24s,36s,48s,54s.



80% of WiFi issues are device client related Standardize on Vendor NIC and Drivers. Control the mass of devices

- Intel
 - 7260
 - 7265
 - 8260
 - 18.20.0.9 driver
- Apple and Surfaces test drivers and understand any issues and set expectations
- Intel relationship
 - Debug driver
 - Quick and responsive to our issues
 - Provides us information about existing bugs and fixes



Intel Yellow! Issue

18.30.x reintroduced this bug. Was fixed in later releases.





Intel UAPSD issue



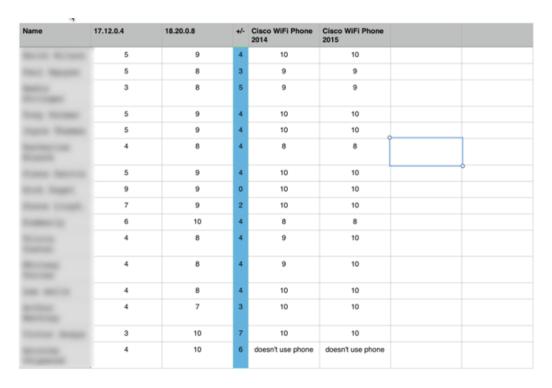




Intel sleep issue



AWO – Grading user feedback





Mental Check Box

- Is the RF designed correctly
- Is the configuration optimal
- Was there changes in the network
- Are there access point down
- ASSUME IT'S A DEVICE CLIENT ISSUE



Rounding

ROUNDING IS KEY TO YOUR SUCCESS

Wanted to hide initially

Ask users for first hand accounts

Reproduce the issues

Educate the users on issues and problems found

Distinguish between WiFi, network and application issues

Example – Guest Profile Ordering

Example – Mixed drivers



Blocking Guest On Production Devices





Production 2.4 / 5 GHz WLAN

```
2.4 GHz – Legacy Clients
5 GHz – 802.11r/k/v support
```

Planning is key
Testing is important
Educate IT staff
GPO Pushing
Imagining
Good feeling pushing this out to the larger enterprise



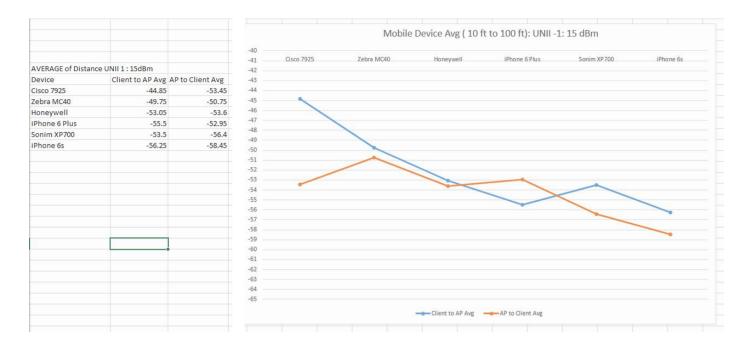
Distinguishing Wi-Fi issues from device and application

WiFi engineers need to understand users applications Build bridges to in-house application experts Omnipeek and NetScout AirMagnet critical to our success

- Flows
- OTAC
- Omnipeek WiFi Appliance



Device Testing





Device Testing





Device Testing





Picking power users





Keep Your Config Simple

Limit your menu selection to help your troubleshooting efforts

- Did not enable band select / band steering
- Disabled session timeout (1800 sec)
- 20 MHz channel widths initially
- Disabled IE (Aironet)
- Lock down RRM (limit channel and power moves)
- Know the impact of what you are enabling. Just because you can doesn't me you should.



Cost savings deploying AWO

WS-C3850-48U-S	Cisco Catalyst 3850 48 Port UPOE IP Base	2	\$14,000.00	\$28,000.00
CON-SNT- WS3548US	SNTC-8X5XNBD Cisco Catalyst 3850	2	\$882.00	\$1,764.00
PWR-C1-1100WAC/2	1100W AC Config 1 Secondary Power Supply	2	\$1,500.00	\$3,000.00
C3850-NM-2-10G	Cisco Catalyst 3850 2 x 10GE Network Module	2	\$2,500.00	\$5,000.00
AIR-CAP3702I-B-K9	802.11ac Ctrlr AP 4x4:3SS w/CleanAir; Int Ant; B Reg Domain	35	\$1,495.00	\$52,325.00
AIR-CT5508-50-K9	5508 Series Controller for up to 50 APs	1	\$22,495.00	\$22,495.00
CON-SNT-CT5508	SNTC-8X5XNBD 5508 Series Controller for up to 50 APs	1	\$2,924.00	\$2,924.00
L-PI2X-LF-N-50	Prime Infrastructure 2.x - Lifecycle - 50 Device Lic-NNL	1	\$5,295.00	\$5,295.00
CON-ECMU- LPI2XL50	SWSS UPGRADES Prime Infrastructure 2.x - Lifecycle - 5	1	\$1,059.00	\$1,059.00
R-PI22-SW-K9	Prime Infrastructure 2.2 Software	1	\$25.00	\$25.00
CON-ECMU- P122SW	SWSS UPGRADES Prime Infrastructure 2.2 Software	1	\$5.00	\$5.00
L-PI2X-N-BASE	Prime Infrastructure 2.x Base License, No Node Lock	1	\$95.00	\$95.00
CON-ECMU- LPI2XNBS	SWSS UPGRADES Prime Infrastructure	1	\$19.00	\$19.00
				\$122,006.00
Cable Cost	Cable Runs	45	\$325.00	\$14,625.00
				\$136,631.00

WS-C3850-48U-S	Cisco Catalyst 3850 48 Port UPOE IP Base	7	\$14,000.00	\$98,000.00
CON-SNT- WS3548US	SNTC-8X5XNBD Cisco Catalyst 3850	7	\$882.00	\$6,174.00
PWR-C1-1100WAC/2	1100W AC Config 1 Secondary Power Supply	7	\$1,500.00	\$10,500.00
C3850-NM-2-10G	Cisco Catalyst 3850 2 x 10GE Network Module	7	\$2,500.00	\$17,500.00
AIR-CAP3702I-B-K9	802.11ac Ctrir AP 4x4:3SS w/CleanAir; Int Ant; B Reg Domain	35	\$1,495.00	\$52,325.00
AIR-CT5508-50-K9	5508 Series Controller for up to 50 APs	2	\$22,495.00	\$44,990.00
CON-SNT-CT5508	SNTC-8X5XNBD 5508 Series Controller for up to 50 APs	1	\$2,924.00	\$2,924.00
L-PI2X-LF-N-50	Prime Infrastructure 2.x - Lifecycle - 50 Device Lic-NNL	1	\$5,295.00	\$5,295.00
CON-ECMU- LPI2XL50	SWSS UPGRADES Prime Infrastructure 2.x - Lifecycle - 5	1	\$1,059.00	\$1,059.00
R-PI22-SW-K9	Prime Infrastructure 2.2 Software	1	\$25.00	\$25.00
CON-ECMU- P122SW	SWSS UPGRADES Prime Infrastructure 2.2 Software	1	\$5.00	\$5.00
L-PI2X-N-BASE	Prime Infrastructure 2.x Base License, No Node Lock	1	\$95.00	\$95.00
CON-ECMU- LPI2XNBS	SWSS UPGRADES Prime Infrastructure	1	\$19.00	\$19.00
				\$238,911.00
Cable Cost	Cable Runs	335	\$325.00	\$108,875.00
				\$347,786.00

WS-C3850-48U-S	Cisco Catalyst 3850 48 Port UPOE IP Base	13	\$14,000.00	\$182,000.00
CON-SNT- WS3548US	SNTC-8X5XNBD Cisco Catalyst 3850	13	\$882.00	\$11,466.00
PWR-C1-1100WAC/2	1100W AC Config 1 Secondary Power Supply	13	\$1,500.00	\$19,500.00
C3850-NM-2-10G	Cisco Catalyst 3850 2 x 10GE Network Module	13	\$2,500.00	\$32,500.00
AIR-CAP3702I-B-K9	802.11ac Ctrlr AP 4x4:3SS w/CleanAir; Int Ant; B Reg Domain	35	\$1,495.00	\$52,325.00
AIR-CT5508-50-K9	5508 Series Controller for up to 50 APs	2	\$22,495.00	\$44,990.00
CON-SNT-CT5508	SNTC-8X5XNBD 5508 Series Controller for up to 50 APs	1	\$2,924.00	\$2,924.00
L-PI2X-LF-N-50	Prime Infrastructure 2.x - Lifecycle - 50 Device Lic-NNL	1	\$5,295.00	\$5,295.00
CON-ECMU- LPI2XL50	SWSS UPGRADES Prime Infrastructure 2.x - Lifecycle - 5	1	\$1,059.00	\$1,059.00
R-PI22-SW-K9	Prime Infrastructure 2.2 Software	1	\$25.00	\$25.00
CON-ECMU- P122SW	SWSS UPGRADES Prime Infrastructure 2.2 Software	1	\$5.00	\$5.00
L-PI2X-N-BASE	Prime Infrastructure 2.x Base License, No Node Lock	1	\$95.00	\$95.00
CON-ECMU- LPI2XNBS	SWSS UPGRADES Prime Infrastructure	1	\$19.00	\$19.00
				\$352,203.00
Cable Cost	Cable Runs	635	\$295.00	\$187,325.00
				\$539.528.0



Taking what we learned at AWO and deploying to the greater enterprise



Polling Question 3

Do you have a mental check box that your wireless design and configuration is optimal?

A. Yes

B. No



Ready To Deploy AWO?

Management support
Standardize on your device clients and drivers
Golden config (keep it simple)
Proper RF design
Test your network
Get in front of issues
Pick power users
Education



Tools!



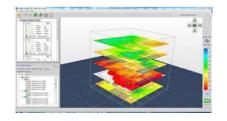






Tools!







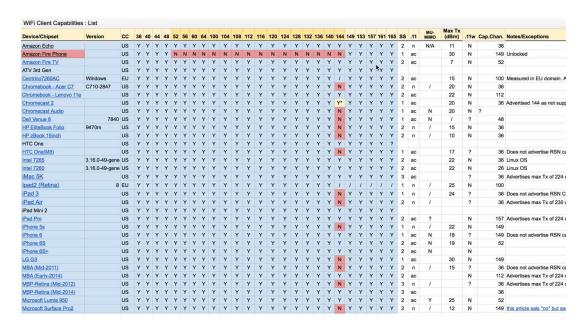








Clients and what they support



https://docs.google.com/spreadsheets/d/1qwsQqTKH1ISD3AVRVpifWDKLmWvVsCDo1F-VmINX9f8/pubhtml

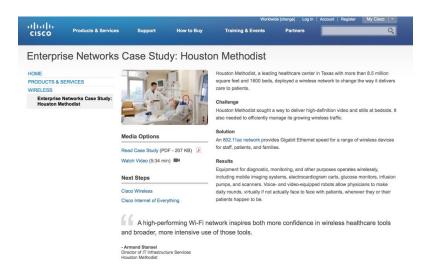
Courtesy: Mike Albano



Team



http://enterprise.netscout.com/content/houstonmethodist-hospital-case-study-0



http://www.cisco.com/c/en/us/products/wireless/houston-methodist.html





Submit Your Questions Now!

Use the Q & A panel to submit your questions and our expert will respond



Ask the Expert Event following the Webcast

Now through February 24th

https://supportforums.cisco.com/event/13223791/ ask-expert-lessons-learned-deploying-allwireless-office





Collaborate within our Social Media

Learn About Upcoming Events



Facebook- http://bit.ly/csc-facebook



Twitter- http://bit.ly/csc-twitter



You Tube http://bit.ly/csc-youtube



Google+ http://bit.ly/csc-googleplus



LinkedIn http://bit.ly/csc-linked-in



Instgram http://bit.ly/csc-instagram



Newsletter Subscription http://bit.ly/csc-newsletter



Cisco has support communities in other languages!

If you speak Spanish, Portuguese, Japanese, Russian or Chinese we invite you to participate and collaborate in your language





Spanish

https://supportforums.cisco.com/community/spanish

Portuguese

https://supportforums.cisco.com/community/portuguese

Japanese

https://supportforums.cisco.com/community/csc-japan

Russian

https://supportforums.cisco.com/community/russian

Chinese

http://www.csc-china.com.cn





View Upcoming Sessions Schedule https://cisco.com/go/techseminars

More IT Training Videos and Technical Seminars on the Cisco Learning Network

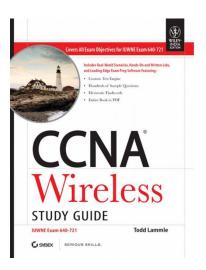


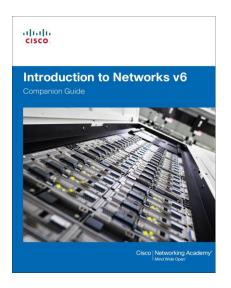
Thank you for participating!

. Redeem your 35% discount offer by entering code: CSC when checking out:

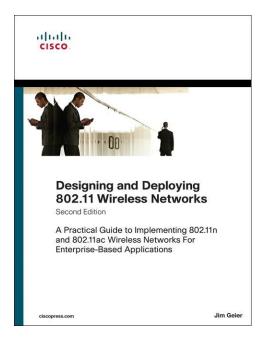
Visit Cisco Press at:

http://bit.ly/csc-ciscopress-2016

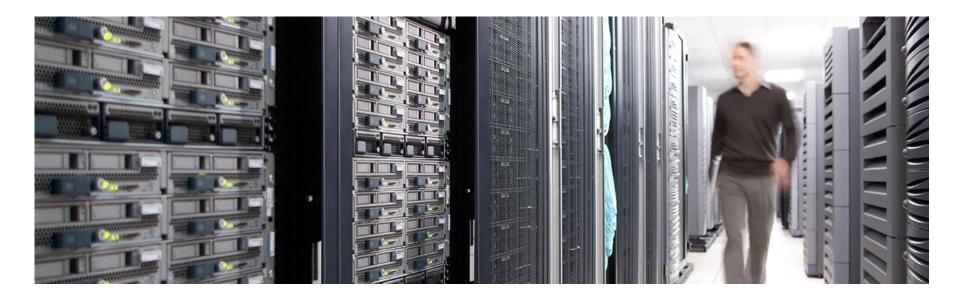




Cisco Press







Thank you for Your Time!

Please take a moment to complete the survey



ıı|ııı|ıı CISCO