



Simplifying the Cisco Software Experience

Advance Payment for Drawdown (1 Tier & Direct Customers)

Advance Payment for Drawdown (1 Tier & Direct Customers Only)

The Advance Drawdown model allows our Customers to pre-pay a lump sum amount for their subscriptions. The pre-payment amount is then be used to pay for recurring charges and usage consumed. As the Customer exhausts the Advance Drawdown, monthly invoicing will show the usage deducted, and the Advance Drawdown balance remaining, but no payment will be required until funds are exhausted. Any pre-paid funds remaining will expire at the end of the committed term if left unused by the Customer.

Note: Advance Drawdown will be available for **standard deals and standalone orders only**

- Drawdown amounts can be entered in CCW Estimates, Quote and Order while configuring a drawdown eligible product.
- You can switch available offers to the Drawdown model during manual renewal and midterm renewal.
- Changing the Advance Drawdown amount is only allowed during manual renewal (12-month interval).
- Advance Drawdown is a non-mandatory option and you may choose to use the feature or not.
- Order submit, Change Order Submit and Sales Order Acknowledgement Notifications will display the Advanced Drawdown amount if greater than zero.
- Drawdown Billing SKUs are not currently supported for B2B services

To make use of advance drawdown feature, follow the steps below:

CCW Estimates

- 1 In CCW Estimates, Search & Add Advance Drawdown eligible SKU.
- 2 Then click on Pencil icon.

Hardware, Software and Services	Lead Time	Unit List Price (USD)	Qty	Unit Net Price (USD)	Discount (%)	Extended Net Price (USD)
1.0 COPC-SW1603-ATO more Q2FY17 SW1603- COPC-Recurring and Usage PIDs Invalid as of 06-Oct-2016 10:12:07 PDT Initial Term 12 Months Auto Renewal Term 12 Months Billing Model Prepaid Term Requested Start Date 09-Oct-2016 Select Options Validate Add Note More Actions	Not Applicable	0.00 MRC	1	0.00	0.00	0.00 Total of MRC

Estimate Total		All Prices Shown in USD	
Average Product Discount	0.00%	Product Total	0.00
Average Service Discount	0.00%	Service Total	0.00
Average Subscription Discount	0.00%	Subscription Total	0.00
		Total Price	0.00



Advance Payment for Drawdown (1 Tier & Direct Customers)

3 Under **Terms and Payments**, use **Advance Drawdown (\$)** field to enter the amount.

4 Set the **Auto Renewal Term** to **Do not auto-renew**.

5 Then click **Apply**.


6 Advance Drawdown amount entered is applied to the SKU.



Advance Payment for Drawdown (1 Tier & Direct Customers)

CCW Quote

1 In CCW Quote, Search & Add Advance Drawdown eligible SKU.

2 Then click on Pencil icon 

QUOTE NAME Test_UDD_03 Global Price List US Availability (USD)

DEAL ID 23024578 QUOTE NUMBER 4713177582 QUOTE STATUS NOT SUBMITTED EXPIRY DATE N/A SMART ACCOUNT ASSIGNMENT Assign Smart Account

Deal Quote Review and Submit Order

Items Discounts and Credits Install/Service Location Billing Save Save and Continue >

Product configuration is not valid. Select 'Edit/Select Options' to remove or correct the options.

The part was added successfully.

1 References for this quote Discount ID

Search by SKU, Description and Product Family Qty Add Find Products and Solutions Actions

Buy Method Select More Filter By All Items

	Hardware, Software and Services	Lead Time	Unit List Price (USD)	Qty	Extended List Price (USD)
	1.0 COPC-SW1603-ATO more		0.00	1	0.00
	INVALID as of Thu 06-Oct-2016 10:47:04 PDT				
	12 Months Initial Term	12 Months Auto Renewal Term	Prepaid Term Billing Model	09-Oct-2016 Requested Start Date	Total of MRC

Buy Method Cisco Select Options Select Service Validate Add Note More Actions

View 50 Items Per Page Results 1 of 1 Previous Next

Financial Summary All prices shown in USD

Total List Price	0.00
Total Lead Time	Not Applicable

Save Save and Continue >

3 Under Terms and Payments, use Advance Drawdown (\$) field to enter the amount.

Terms and Payments ×

Cisco will apply a standard lead time of three days to your requested start date. If your start date is less than the lead time, Cisco may not be able to honor the requested start date. In some cases, our systems may require additional lead time to provision your services. (C0742)

Changes to Terms and Payments

Requested Start Date: 3 Nov 2016

Initial Term: 12 Months
Initial Term ends on 2 Nov 2017

Auto Renewal Term: 12 Months
Auto Renewal Term begins on 3 Nov 2017

Billing Model: Prepaid Term

Advance Drawdown (\$): 1000

Service To Country: United States

Apply Cancel



Advance Payment for Drawdown (1 Tier & Direct Customers)

4 Set the **Auto Renewal Term** to **Do not auto-renew**.

5 Then click **Apply**.

**Note: Changing of Advance Drawdown amount is only allowed during manual renewal.*

Terms and Payments

When Advance drawdown amount is selected, the auto-renewal should be off. (C0936)

Changes to Terms and Payments

Requested Start Date: 02-Nov-2016

Initial Term: 12 Months

Auto Renewal Term: **Do not auto-renew**

Billing Model: Prepaid Term

Service To Country: United States

Apply Cancel

6 The **Advance Drawdown (\$)** amount entered is shown on the **Items & Discounts and Credits** tab.

Quote Review and Submit Order

Items Discounts and Credits Install/Service Location Billing

Set preferences for this quote

Search by SKU, Description and Product Family

Buy Method: Select

Item	Lead Time	Unit List Price (USD)	Qty	Extended List Price (USD)
1.0 COPC-SW1603-ATO		26,700.00	1	320,400.00

5000 Advance Drawdown

View 50 Items Per Page Results 1 of 1

Deal Quote Review and Submit Order

Items Discounts and Credits Install/Service Location Billing

Your quote has been priced successfully.

Financial and Promotional Summary

View By: Rollup Price

Item	Unit List Price (USD)	Qty	Extended List Price (USD)	Total Discounts %	Amount (USD)	Credits (USD)	Extended Net Price (USD)
1.0 COPC-SW1603-ATO	.00	1	0.00	33.00	.00	--	0.00
Total of MRC							Total of MRC
Promotion-Base Discount Default				33.00%	0.00		

5000 Advance Drawdown



Advance Payment for Drawdown (1 Tier & Direct Customers)

CCW Order

1 In CCW Order, Search & Add Advance Drawdown eligible SKU.

2 Then click Edit Options.

3 Set the Auto Renewal Term to "Do not auto-renew".

4 Enter amount in the Advance Drawdown (\$) field.

The screenshot shows the 'Items' tab of the CCW Order interface. A search bar at the top is highlighted with a red box and labeled '1'. Below it, a table lists items. The first item, '1.0 COPC-SW1603-ATO', is highlighted with a red box and labeled '2'. Below the item name, there are fields for 'Initial Term' (12 Months), 'Auto Renewal Term' (12 Months), and 'Billing Model' (Prepaid Term). The 'Edit options' link is highlighted with a red box and labeled '2'. At the bottom right, there are buttons for 'Check Local Validations', 'Save', and 'Save and Continue'.

The screenshot shows the 'Configuration Summary' and 'Terms and Payments' sections. The 'Terms and Payments' section is highlighted with a red box and labeled '3'. It shows the 'Auto Renewal Term' set to 'Do not auto-renew'. The 'Advance Drawdown (\$)' field is highlighted with a red box and labeled '4', with the value '5,000.00' entered. The 'Requested Start Date' is set to '03-Dec-2016'. The 'Initial Term' is set to '12 Months'. The 'Billing Model' is set to 'Prepaid Term'. The 'Service To Country' is set to 'United States'. The 'Subtotal' is \$320,400.00. At the bottom, there are 'Cancel' and 'Done' buttons.



Advance Payment for Drawdown (1 Tier & Direct Customers)

5 The Advance Drawdown (\$) amount entered is shown on the **Items & Discounts** tab.

ORDER NAME Order-80123470 Global Price List US Availability (USD)

PURCHASE ORDER # * WEB ORDER ID 80123470 STATUS UNSUBMITTED SMART ACCOUNT Assign Smart Account

5 Items Discounts Shipping and Install Billing Review and Submit

Set preferences for this order [Check Local Validations](#) [Save](#) [Save and Continue >](#)

Search by Sku, Description and Product Family Qty Add [Find Products and Solutions](#) | [More Actions](#) v

Remove Selected Lines [Validate](#) [Assign Smart Account](#) Filter By Show All Items v

<input type="checkbox"/>	Hardware, Software and Services	P.O. Line Reference	Lead Time	Unit List Price (USD)	Qty	Ext. List Price (USD)
<input type="checkbox"/>	1.0 COPC-SW1603-ATO Q2FY17 SW1603- COPC-Recurring and Usage PIDs more... Valid as of 30-Nov-2016 04:46 PST		Not Applicable	26,700.00 MRC	1	320,400.00 Total of MRC

Initial Term 12 Months | Auto Renewal Term No | Billing Model Prepaid Term | Requested Start Date 03-Dec-2016 Edit | Provision Details COMPLETE View/Edit

5 Advance Drawdown USD 5,000.00

[Edit options](#) | [Select Service](#) | [Validate](#) | [More Actions](#) v

Showing 1 - 1 of 1 Line Items < Previous 1 Next >

[Check Local Validations](#) [Save](#) [Save and Continue >](#)

5 Items Discounts Shipping and Install Billing Review and Submit [Continue >](#)

Intended Use Resale View By Unit Net Price Filter By Show All Items

Hardware, Software and Services	Unit List Price (USD)	Total Discounts	Credits (USD)	Unit Net Price (USD)	Qty	Extended Net Price (USD)
		% Amount (USD)				
1.0 COPC-SW1603-ATO Q2FY17 SW1603- COPC-Recurring and Usage PIDs	26,700.00 MRC			17,889.00 MRC	1	214,668.00 Total of MRC

Initial Term 12 Months | Auto Renewal Term No | Billing Model Prepaid Term | Requested Start Date 03-Dec-2016

5 Advance Drawdown USD 5,000.00

Promotion-Base Discount Default - US PP-Base-160730-78017 33.00 0.00

showing 1 - 1 of 1 Line Items < Previous 1 Next >



Advance Payment for Drawdown (1 Tier & Direct Customers)

6 The **Advance Drawdown** value is also shown in the **PDF** and **Excel** export.

Order Details

Order Export Date	02-Dec-2016	Total List Price	320,400.00
Deal ID		Discounts	(33.00%) 105,732.00
Web Order ID	80123470	Credits	0.00
Order Name	Order-80123470	Total Effective Discount	(33.00%) 105,732.00
Order Status	SUBMITTED	Order Total	214,668.00
Trade In Quote #		Total Estimated Lead Time	N/A
Purchase Order #	UDD123	All prices shown in	Global Price List US Availability
TAA			
Order Contact			

Notes

Note:

Item Details

#	Hardware, Software & Services	TAA	PO Line #	Unit List Price	Qty	Ext. List Price
1.0	COPC-SW1603-ATO Q2FY17 SW1603- COPC-Recurring and Usage PIDs Renewal Term: 12/0 Model: Prepaid Term Cisco OpenStack Private Cloud Bundle Advance Drawdown 5000			0.00	1	0.00
1.1	COPC-COMP-R1 Q2FY17 SW1603- COPC Compute Recurring PID			250.00	100	300,000.00
1.2	COPC-COMP-USAGE1 Q2FY17 SW1603- COPC Compute Usage PID			250.00	--	--
1.3	COPC-STOR-R2 Q2FY17 SW1603- COPC Storage Recurring PID			17.00	100	20,400.00
1.4	COPC-STOR-USAGE2 Q2FY17 SW1603- COPC Storage Usage PID			17.00	--	--

Line Number	SKU	Description	Service Duration	PO Line Reference	Estimated Lead Time	Unit List Price	Qty	Extended List Price	Associated Product	Service Level	Advance Drawdown	Service Start Delay/Date
1												
2	1.0	COPC-SW1603-ATO	Q2FY17 SW1603- COPC-Recurring and Usage PIDs			0.00	1	0.00			5000	
3	1.1	COPC-COMP-R1	Q2FY17 SW1603- COPC Compute Recurring PID			250.00	100	300,000.00				
4	1.2	COPC-COMP-USAGE1	Q2FY17 SW1603- COPC Compute Usage PID					250				
5	1.3	COPC-STOR-R2	Q2FY17 SW1603- COPC Storage Recurring PID			17.00	100	20,400.00				
6	1.4	COPC-STOR-USAGE2	Q2FY17 SW1603- COPC Storage Usage PID				17					

Change Subscription

1 Changing the Advance Drawdown amount is only allowed during manual renewal (12-month interval).

2 You will see an error message, if the **Advance Drawdown** amount or **Terms and Payments** is changed.

COPC-SW1603-ATO

Configuration Summary [View Full Summary](#)

Terms and Payments

4 Dec 2016 Start Date	3 Dec 2017 End Date
12 Months Initial Term	Do not auto-renew Auto Renewal Term
Prepaid Term Billing Model	United States Service To Country
Advance Drawdown	2,000,000.00

Cisco OpenStack Private Cloud Bundle Subscription

SKU	Qty	List Price
COPC-COMP-R1	200 Socket	\$200.00 Per Socket
COPC-COMP-USAGE1 USAGE		\$200.00 Per Socket
COPC-STOR-R2	200	\$17.00

Active Price List: Global Price List - US

Subtotal: **\$520,800.00**

[Restore Configuration](#) [Cancel](#) [Done](#)

1 The Terms and Payments cannot be updated for this configuration. (C0918)

COPC-SW1603-ATO > Terms and Payments [Key](#)

Terms and Payments

Existing Terms and Payments

Start Date	End Date	Initial Term	Do not auto-renew	Prepaid Term	Advance Drawdown
29 Nov 2016	29 Nov 2017	12 Months	Do not auto-renew	Prepaid Term	2000000

2 **Changes to Terms and Payments**

Change the terms of my subscription

Changes Terms
Note: Any changes to Terms will result in a new Initial Term Start Date.

Initial Term: **12 Months** (dropdown)
Auto Renewal Term: **Do not auto-renew** (dropdown)

Initial Term ends on 3 Dec 2017
Auto Renewal Term begins on 4 Dec 2017

Billing Model: **Prepaid Term** (dropdown)
Advance Drawdown (\$): **1,000,000.00** (input)

Change Requested Date

Changes will take effect on: **4 Dec 2016** (calendar)