Business Analytics and Award Optimization (BAAO)

Frequently Asked Questions

FAQ Question	Answer
I'm not able to log into BAAO using the link I saved....what's up?	Save the BAAO link as your bookmark, or save the link AFTER you have reached BAAO. If not, you might be saving an intermediate link instead of what's needed to reach BAAO.
Currently one of my users has access to X1 but has always been unable to see the quotes. Will that be fixed with BAAO or will they need to work with the Cisco IT team to address that?	Similar to X1, BAAO user access is tied to company name and the parts that report to that company name. Users will only see that parts that map to the company name under which they have onboarded. A single supplier user cannot have access to more than one company name.
If you are logged out, do you lose the information that was entered before being logged out?	You will lose any information that has yet been saved. For example: CSV upload is saving after you click the upload button and then click OK. Onscreen entries to price are saved only after selecting the line item and clicking submit. Onscreen changes to attributes such as MOQ are saving only after clicking Save in the hamburger icon.
If parts are mis-classified in the filters how do we get that corrected?	Filters in BAAO obtain their data from our product lifecyle management system (Agile PLM). Work with your commodity manager and commodity specialist to have parts updated when filters do not produce the results expected.
If you quote same part several time will you see the quote history?	Yes, hover over the quote price in the Negotiation Grid and you will see your history.
Does BAAO hold the Oracle history?	Yes, the MPN pop up will provide you with your prior costs and awards from the legacy Oracle X1 quote system.
Can you save filters? Or, does it go back to default after each sessi	With our first release, filters cannot be saved. Saving of filter preferences is planned for the next release.
Will we receive a copy of training presentation in order to review t	Copy of the training presentation is located on the same External Jive site where you have downloaded this FAQ list.
We currently use a link to the "Oracle E-Business Suite" for submitting RFQs, will the link for submitting RFQs change?	Filters in BAAO obtain their data from our product lifecyle management system (Agile PLM). Work with your commodity manager and commodity specialist to have parts updated.
Will we receive an email alert when parts are available for intitial quote response?	Email alerts will not be avaialable for this first release of BAAO. We recommend you check your dashboard regularly to monitor the number of items with No Response. Alerts and notifications will come in the next release of BAAO. Check the Jive site to be updated on new features as they are released.
When will I receive an upload error?	Upload errors will occur for Validated fields only such as Quote Price, MOQ, CT2R. For example: you would receive an error if you loaded both Global and Regional CT2R into your CSV response for a Global quote. Response required is a single value in the Global CT2R field, or values in all regional CT2R fields.
Can we download and quote offline, then upload on BAAO?	Yes, but be aware that attributes such as demand, qual status and awards can dynamically change unlike quotes issue today through Oracle X1. Be certain not to eliminate columns and be sure not to change the format of the file from .csv
Is there a filter to select Global versus Regional quotes?	Isolate Global quotes by typing Global in the Site search field above the negotiation grid.
Can we change the Firm periods for our quote?	No, the periods that requested as Firm are established by your commodity group.
Do I need to select a Firm award period?	The default Firm award period is Quarterly. No other periods need to be selected if you sure that ALL of your quotes are one quarter firm, 3 quarter budgetary. If you not sure, check.
Will all of the CPNs we support be loaded into BAAO?	No, only the parts that your commodity group has set up for negotiation. In most cases, this means all Qualified parts where you can compete will be listed. Other qual status such as IPQ, Obsolete and LTB are also systematically launched as determined by the launch rules set up by your commodity group.
Will information other than price be retained so we don't need to enter it every new quote cycle?	Yes, we will carryover all information from your prior quotations as you begin to transact in BAAO. Please note that it is the supplier's responsibility to change values that have been carried over when appropriate.
Will this quote information be shared with EMS partners?	Yes, same as today. When awards are finalized Cisco transmits updates to our contract manufacturers.
Are all costs quoted in US Dollars?	Yes
Can we quote different incoterms for different regions/areas?	Yes. That can be done when you reply to Regional quote. Or, you can list the various regions and incoterms in the Incoterms field of a Global quote response.

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After we download and uploaded, will the supplier be notified of any changes to the part?	Yes, but that will be available in the next release when we deploy the supplier home page with alerts & notifications.
What does "Unawarded" mean?	This applies to MPN negotiations where you have uploaded and are awaiting an award decision from the commodity mgr.
Once an award is made do other suppliers have the ability to change their quote?	All suppliers are locked out once an item shows the lock symbol and you see a % award in the Final award column.
Are "Project New York" parts included in this release of BAAO?	Yes, all parts quoted by GSM for use in production are included in this release of BAAO.
Do the commodity managers have the ability to award IPQ MPNs?	Yes, if the parts have been launched for negotiation.
Once we complete the first round of quoting in a given quote cycle, CT2R, contact name, MOQ, etc will be retained. We only have to make a new entries if we want to change something,	Yes, that's right.
Can updates to quoted price be made directly in the grid?	Yes, simply make the change, checkbox the item and click Submit. You'll see the new price updated in your grid.
Can I download the quoted cost, demand and share history graph for an MPN from the MPN pop-up?	Yes, find the Chart Context Menu button on the right side of the pop up. Click this button, select the desire format and save to your desktop.
Is MPQ (Minimum Package Quantity) required?	MPQ is a Non-Validated field. However, we would like to receive this information from all suppliers if possible.
Can I change my grid to hide columns such as description?	No, that is not a feature on the page.
Will CT2R leadtimes be updated to the contract manufacturers?	Yes, we publish CT2R to our contract manufacturers after the commodity manager has completed an award.
Will NPI parts be quoted in this release of BAAO?	No, this release of BAAO is focused on production released parts.
How do we "no bid" a part in BAAO?	The next release of BAAO will have a specific No Bid capability and reason code. But, for the time being you will need to complete all of the validated attributes (asterisk next to field in csv file) and then you can enter 0 for cost.
If there is no demand for a part will a quote response be required?	Yes
Where can I see MPN savings for all my awarded parts?	On the bar graph in the upper left corner of Negotiation Details page. Awarded Spend & Savings is below Baseline.
When is the next release scheduled?	Please continue visiting the external Jive site to keep informed on upcoming releases and new features.
How do we know how long there is left to bid on a line?	Each negotiation line will remain open until the commodity manager awards it.
Will parts with qual status of IPQ (in process qual) be included in	Yes, if your commodity group has chosen to include IPQ parts in their automated launch rules.
Can I leave CT2R blank?	No, your quote will be rejected since CT2R is a Validated field that requires a whole number numerical response.
Can I change the size of the columns in my download file?	Yes, but remember you must save it as .csv format.
Can we update the MPN if Cisco has the wrong part number in BAAO?	No, not within BAAO. Our part numbers are maintained in the Agile PLM system. You need to submit a PCN notice to Cisco have your part number changed.
How do we get support if have questions or problems using	Click the question mark in the upper right corner of the page to launch a support case.
Will all quotes be launched at the same time in BAAO?	Yes, with rare exceptions such as parts with a parent/child relationship that require the child to be quoted before the parent can be quoted. Examples of these include raw parts used for programmed CPNs, and OEM/ODM parts that require the awarded costs of strategic components.
How do Programming Suppliers and OEM/ODM supplier get their reports?	Click on the home button, click analytics, select your report from the Analytics page. Note this page will only contain data for Programming and OEM/ODM suppliers.
Will BAAO capture actual purchased volumes?	Yes, that level of information will be made available to your commodity manager who can share it with you if they wish.
Will quoted pricing be rounded off to 2 decimals?	No, quoted pricing will remain as it is today to 6 decimals
Will BAAO be used for Mid-Quarter quotes?	Yes. In fact, that is the first thing you should check when responding to negotiations. You will see a hyperlink number next to "Current" if you have any mid quarter (current quotes). Complete these quotes first since they impact the current period.